

RECORD OF BID CLARIFICATION / AMENDMENT				
<b>Project</b>		"Promotion of Youth Employment and Vocational Training in Kenya" (BMZ Reference Numbers: 2016 67 211 and 2016 65 298)		
<b>Procurement name</b>		Supply, Delivery and Commissioning of Equipment for Technical Training Institutes in Kenya: Training and Specialized Equipment for Industrial Mechatronics		
<b>Procurement ref. no.</b>		ICB-07/MOE-VTT/TVET/KfW 2016 67 211/001/2024-2025		
<b>Clarification No.</b>		4		
<b>Date of Clarification</b>				
S/N	Question / Clarification Request	Date of Request	Purchaser's Response	Clarification / Amendment
20	<p>Pursuant to the site visit held on 21st March, 2025 and upon going through the aforementioned tender document, we have noted the following:</p> <ol style="list-style-type: none"> <li>1. Some equipment i.e <b>ITEM 219 - Set of Basic equipment for mechatronic stations (Station 1-6)</b>, the equipment has to be compatible with an existing system, meaning the specifications are locked to a manufacturer – <b>XXX</b> who are also one of the bidders and therefore if we offer alternatives matching the intended use</li> </ol>	03.04.2025	Please refer to paragraph 16.5 (page 15) and Section VII, paragraph 3. (page 76). It is mentioned that "Standards for workmanship, process, material, and equipment, as well as references to brand names or catalogue numbers specified by the Purchaser in the Schedule of Requirements, are intended to be descriptive only and not restrictive. The Bidder may offer other standards of quality, brand names, and/or catalogue numbers, provided that it demonstrates, to the Purchaser's satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Section VII, Schedule of Requirements."	Clarification

	<p>and specifications but aren't compatible, will this suffice?</p> <p>2. the above case has occurred in several other items, which makes other Manufacturers reluctant to offer pricing.</p>			
21	<p>Under line item 219 - the quantity of (Item 219: Basic station table) is 6 units only, while the number of stations is 7 stations (items from 221 to 228)... do you require one of the stations without table ?</p>	03.04.2025	<p>It is mentioned in the description of all 7 stations that it is required to provide a project and test cart; table trolley with size 5/8 T-slot plate as a universal platform for mounting devices and systems. This includes station 7, item 227</p>	Clarification
22	<p>The PLC systems listed in the tender document indicate Siemens PLC have to be offered, to be compatible with existing equipment, however there are different Manufactruer's for PLC systems, are those acceptable?</p>	03.04.2025	<p>It is required that the new systems are compatible with the existing Siemens PLCs to ensure a systematic learning process.</p> <p>Bidders can supply a different system than the one from Siemens, as long as it is compatible.</p> <p>Please refer to section 16.5 (page 15) and section VII, paragraph 3 (page 76) regarding the procurement of compatible products.</p>	Clarification
23	<p>After reviewing the tender documents and attending the site visit at Kiambu National Polytechnic on March 21, 2025, we observed that some equipment specifications appear to be locked to XXXX. Unfortunately, some of these manufacturers do not collaborate with other suppliers.</p>	03.04.2025	<p>Please refer to paragraph 16.5 (page 15) and Section VII, paragraph 3. (page 76). It is mentioned that "Standards for workmanship, process, material, and equipment, as well as references to brand names or catalogue numbers specified by the Purchaser in the Schedule of Requirements, are intended to be descriptive only and not restrictive. The Bidder may offer other standards of quality, brand names,</p>	Clarification

	To uphold the principles of fair and competitive bidding, as outlined in public procurement guidelines, we kindly seek clarification on whether the specifications can be adjusted to allow broader participation.		and/or catalogue numbers, provided that it demonstrates, to the Purchaser's satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Section VII, Schedule of Requirements."	
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